



S&L Digital Signage



inform



advertise



navigate



interact

Digital Signage Capabilities

information brochure



S&L Digital is a WA based national Digital Signage company that works in partnership with clients to provide a turnkey solution for Outdoor Media providers. Our professional approach is proudly leading the way in the digital signage market with clients embracing our end-to-end digital solutions and technical service.

Every facet of a digital signage project is co-ordinated by our in-house team whose combined skills can be used in full, or in part, to develop premium, innovative solutions. We see ourselves as enablers in this growing market place, offering a minimal stress and maximum result outcome.

Our turnkey solution includes:



Design Build



Hardware



Content



Digital Care



Software



**Ongoing Content
Management**



Hosting



Manufacture



Project Management



Installation



Maintenance

We are ready to take your signage into the future, today.

FURTHER INFORMATION



Thinking about touchscreen technology? Screens can be upgraded to touchscreen technology to perform numerous other functionalities such as wayfinding, welcome messages, meet and greet, special events and many more.

For further information about your next Digital Directory contact:

TIM WEBB

tim@signsandlines.com

08 9274 5151

or visit our website at **www.digitalsignagewa.com.au**



Blackburne Property Group

Fourteen 84" commercial (24/7 use capability) touchscreens.



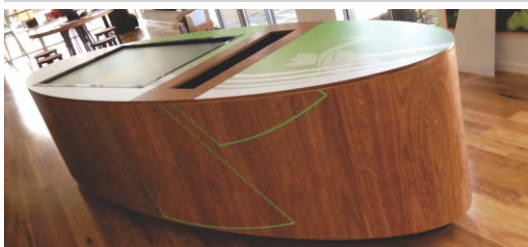
Cedar Woods Properties (Byford)

65" touchscreen digital map table, custom-fabricated housing.



Satterley Property Group (Heron Park)

65" touchscreen digital map table and 46" touchscreen digital wall display.



Satterley Property Group (Allara)

65" touchscreen digital map table, illuminated map table structure.





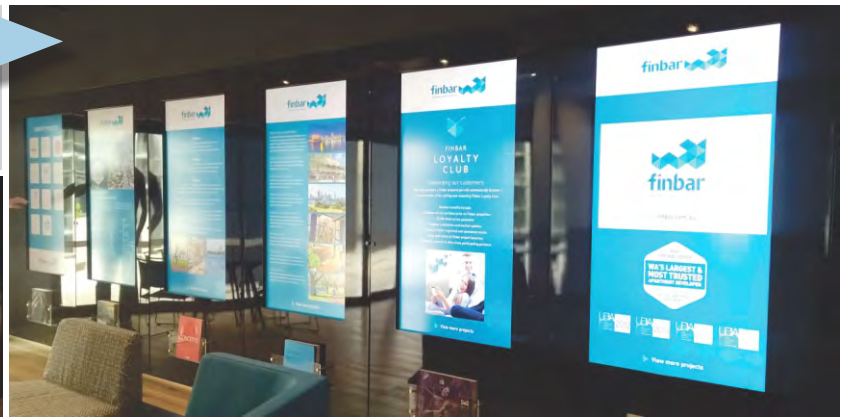
Satterley Property Group (Austin Lakes)

65" touchscreen on one side of display,
65" non-touchscreen on other side.



Finbar

Six 65" touchscreens displaying Finbar's
current projects.



APN OUTDOOR (PTA Tunnel)

Nine 55" digital display screens installed to
create video wall.



Satterley Property Group (Honeywood)

65" touchscreen digital map table,
custom-fabricated housing.





APN Digital Gantry

The dismantle, re-engineering and re-installation of two large format APN Digital Gantry Signs



Virgin Pier at Perth Airport

Part of the signage transformation at Perth Airport's new Virgin Pier T1



APN Mono Pole Re-location

Provided signage services & engineering for the repositioning of a mono pole sign





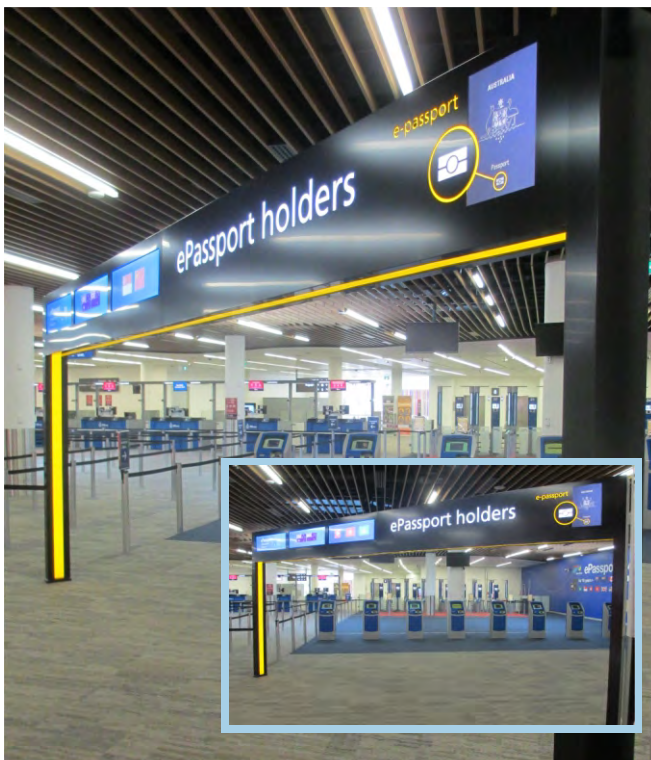
Cockburn Gateway Shopping City

55" Aquila touchscreen digital kiosk



Knight Frank

55" screen with aluminium housing



Australian Border Force (Perth T1 Airport)

Two 38" LCD monitors and illuminating LEDs



Bunbury Farmers Market

7.2 x 5 x 1.2 metre double sided pylon,
3.2 x 4.8 metre digital screens.

7 KEY REASONS TO INVEST IN TOUCHSCREEN INTERACTIVE KIOSK DIGITAL SIGNAGE TODAY

S&L Digital Signage



Are you ready for the self-service interactive kiosk invasion?

With adoption rates to new technologies getting shorter and shorter, it is highly likely that touchscreen digital signage will be widespread in our daily lives within the next 12-18 months.

Why? Simply put, the customer will demand it! Modern consumers demand more interactive features and freedom of choice when they make purchases or go about their daily routines... and business is constantly seeking ways to streamline operations. With both objectives met, digital signage is a simple win, win.

The intuitive and interactive nature of touch screen kiosks makes them very popular in retail environments. As consumers become more familiar with online purchasing experiences, self-service kiosks are a natural extension to this (and avoid those painful checkout lines or queues to talk to an assistant).

Here are the **7** key reasons you should consider touchscreen kiosk digital signage technology today:

1

INTERACTIVE KIOSKS REDUCE COST



Whilst personalised services are one of the most effective ways of engaging and interacting with customers, sales representatives will not always be available. As a convenient alternative, customers can use a touchscreen kiosk to obtain information or order goods and the sales process is still in play. So using interactive kiosks as a substitute for employees is a cost effective solution.

2

INTERACTIVE KIOSKS IMPROVE EFFICIENCY



Kiosks operate 24/7 without some of the daily inefficiencies of sales staff (think lunch breaks, sick days!). They offer consistent information and advice, and are perfect for mundane tasks like providing information or answering inquiries, leaving personnel free to do other more important or complicated tasks. By removing mundane tasks, staff are better satisfied and the company has higher staff retention.

3

INTERACTIVE KIOSKS ENHANCE CUSTOMER SERVICE



Digital signage kiosks can provide information, process registrations, collect data, log orders, take bookings, book taxis or provide directions through wayfinding and mapping. These multi-function capabilities are delivered efficiently resulting in better customer service and satisfaction.

4

INTERACTIVE KIOSKS IMPROVE CUSTOMERS' BUYING EXPERIENCE



Strategically positioned kiosks provide customers with information that is concise, consistent and clear. It is delivered in the order that the customer requires it and in a timely fashion. No more flagging down a sales assistant at the other end of the store!

5

INTERACTIVE KIOSKS INCREASE SALES



As a sales tool digital signage kiosks are a great sales tool! They can display offers and discounts, showcase special promotions, promote bundled packages and run enticing advertisements that will encourage customers to buy....and buy more! Multiple kiosks connected locally or globally ease the pain of marketing to the masses. Changes to pricing, offers and incentives can be applied seamlessly using real time updates and connectivity

6

INTERACTIVE KIOSKS DELIVER FASTER ROI



Increase in sales means increase in revenues and this means a better return on investment for retail businesses using interactive touch screen kiosks. The technology is simple and scalable. Start with one kiosk and then multiply! Businesses that have implemented interactive touch screen kiosks as self-service channels for retail operations have generated significant increases in their revenue.

7

INTERACTIVE KIOSKS HELP ANALYSE CONSUMER BEHAVIOUR



Information is key! Through analytics on consumer behaviour, interactive kiosks can provide store owners greater insight on buying patterns, trends and take up of promotions. The system can remember client identities, their preferences and interests in particular product categories – offering them personalised choices to guide them the next time they go shopping.

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